

## SCIENCE FOR BODY LANGUAGE FOR EDUCATORS

21 – 22 June 2018

27 – 28 August 2018

### INTRODUCTION

While it is difficult to fully understand how a person feels and thinks, observing body language can glean a lot of cues about the silent messages being conveyed. Even among people who are very close, miscommunication often arises because people aren't exactly very open most of the time about what they really want to say. Humans have the tendency to conclude and perceive a person according to their five senses and also verbal communication. Unfortunately, most of us always jump to the wrong conclusions because we do not analyse the situation properly and completely. As the result, there is a need for us to understand body language an important tool. This program gives you the fundamental how to read people and understand others non-verbal communication.

### LEARNING OUTCOME

At the end of the workshop, participants will be able to:

- Identify the function and apply principle of body language
- Identify and interpret the movement and gestures during interpersonal communication
- Detect deceit and untruthfulness
- Apply to Improve relationships and communication among couples, between children and colleague

### CONTENTS

#### **Understand Concept of Nonverbal Communication**

- Learn the fundamental of nonverbal communication, evolution of body language, the role and function of nonverbal communication and basic principle to understand the concepts

#### **Apply the Right Methodology to Analysis Nonverbal Communication**

- Learn the skills how to observe and run a nonverbal observation, the ethical consideration when conducting a nonverbal communication analysis

#### **The Window to our Soul**

- Learn to reveal meaning deliver through our eyes. Pupil dilation, Eye movement, Eye Contact Intensity, Eye Positions are shared in this session

#### **Unravelling an Enigma: Facial Expressions**

- Understand the type of facial expression, forehead, eyebrow, chin and lips. The different region of facial expression gives various tips to reach the heart of a person

#### **Touch – A Bonding Interaction**

- Learn various type of tactile contact, touching behaviour. Concept in tactile contact include self-touch are shared in this chapter

#### **The Center of Power: Hands**

- Understand the concept of gestures, palms, various type of handshakes and hand movement analysis

### **Defensive and Opening Channels: Arms**

- Exposes you to different arming styles and various message deliveries. With understand this concept; you could identify the meaning of the micro movement of arms

### **Feeling or Emotion Expresser: Emotional Feet**

- Feet and legs are the main elements to be analysed by body language specialist. In this chapter, candidate will learn the feet style and walking style

### **Space and Body Language**

- Enables you to understand the concept of space between individual. From the space analysis, we are able to identify the relationship between individual. At the same time, we could understand message sent between individual through space analysis

### **Nonverbal Communication and Lie Detection**

- Understand the concept of gestures, palms, various type of handshakes and hand movement analysis

## **FACILITATOR**

**Prof Datuk Dr Leow Chee Seng** is a well-acknowledged researcher, consultant and trainer. His specialised areas of research include human attitude, behaviour, strategic management, human resource and marketing.

Currently, Dr Leow sits on more than 10 editorial boards of multiple academic journals and has written many books which include “Body Language Exposed, Selling with Heart and Soul, I See, I Hear and I Conquer, Trapping the Cunning Fox, The Flintstones Management, Ordinary People Extraordinary Leadership, To Eat or To Be Eaten: Managing Millennial, Love Management” and other titles.

Dr Leow is a MIM Certified Professional Trainer (MIM-CPT), a member of the International Association of Counselors and Therapist (IACT), a member of MIHRM, and a Certified Advanced Human Resource Practitioner (Consultant). He has completed a consultation project for the Inland Revenue Board of Malaysia on customer satisfaction, and has managed to help PERODUA and Department of Fisheries, Malaysia for their Rebranding and Transformation.

Dr Leow was a consultant for UNIDO, certified trainer of International Micro Expressionists Association (IMEXA) and a trainer and lecturer of the National Academy of Public Administration and Politics, Vietnam. In addition, he is the Honorary Professor of Nguyen Tat Thanh University, Vietnam and the Dean of Graduate School, IIC University of Technology, Cambodia.

Dr Leow has been invited to be a body language consultant for Morning Post, Hong Kong to analyse Body Language of Politicians in Hong Kong. In addition, he was a resource person of Fornes Magazine, Argentina.